

02 Dental Director

Urban/Rural/Mixed

Region	Minimum	25th Percentile	50th Percentile	Average	75th Percentile	Maximum	No. of Incumbents	No. of Facilities
Urban								
1	84,000	103,200	112,325	113,238	116,500	171,800	14	14
2	95,000	118,450	135,000	133,418	140,000	184,498	9	9
3	98,010	116,803	123,871	124,897	125,845	168,532	8	8
4	--	--	--	--	--	--	--	--
5	90,807	116,732	124,982	124,546	140,171	151,278	15	15
6	100,847	109,710	122,500	124,104	137,119	153,000	12	12
7	107,000	113,765	129,100	134,255	142,500	200,000	11	11
8	--	--	--	--	--	--	--	--
9	99,965	129,709	149,135	155,275	176,963	208,000	12	12
10	--	--	--	--	--	--	--	--
Nat'l	84,000	112,811	123,183	128,789	142,858	208,000	90	90
Rural								
1	80,731	120,000	137,696	152,616	180,000	267,800	9	9
2	--	--	--	--	--	--	--	--
3	78,458	98,694	108,388	109,101	122,756	136,363	6	6
4	101,000	119,974	125,000	138,906	154,000	218,629	9	9
5	99,500	118,525	125,192	136,237	140,000	211,916	7	7
6	95,000	103,840	122,500	124,888	139,965	165,000	14	14
7	98,000	100,000	118,500	114,200	119,500	135,000	5	5
8	93,600	103,427	110,000	122,034	135,340	173,103	7	7
9	104,000	111,000	124,900	137,363	138,380	248,889	10	10
10	91,582	121,750	131,932	127,907	139,172	149,989	7	7
Nat'l	54,684	106,465	124,900	129,464	139,895	267,800	76	76
Mixed								
1	--	--	--	--	--	--	--	--
2	--	--	--	--	--	--	--	--
3	--	--	--	--	--	--	--	--
4	105,000	113,750	118,047	118,088	124,422	127,920	8	8
5	116,500	119,180	132,371	137,874	155,506	168,000	6	6
6	--	--	--	--	--	--	--	--
7	--	--	--	--	--	--	--	--
8	--	--	--	--	--	--	--	--
9	115,000	118,015	128,544	129,378	132,850	156,000	9	9
10	115,000	131,783	137,000	144,967	152,100	195,000	7	7
Nat'l	97,500	116,093	123,500	129,828	140,982	195,000	45	45
Combined								
1	80,731	110,000	117,416	129,342	136,772	267,800	26	26
2	54,684	113,998	119,233	123,398	140,000	184,498	12	12
3	78,458	100,776	122,080	118,185	125,008	168,532	17	17
4	101,000	114,939	120,000	127,969	127,555	218,629	19	19
5	90,807	117,762	125,081	130,324	142,917	211,916	28	28
6	95,000	104,016	122,500	124,831	140,869	165,000	28	28
7	97,500	112,265	120,000	128,108	137,500	200,000	19	19
8	93,600	106,452	114,935	120,485	132,498	173,103	14	14
9	99,965	120,056	130,000	141,978	153,000	248,889	31	31
10	91,582	128,699	135,269	136,579	149,989	195,000	17	17
Nat'l	54,684	112,515	123,500	129,254	140,991	267,800	211	211

A "--" indicates insufficient data for analysis

Data reported are salary rates



29 Billing Director

Urban/Rural/Mixed

Region	Minimum	25th Percentile	50th Percentile	Average	75th Percentile	Maximum	No. of Incumbents	No. of Facilities
Urban								
1	45,000	51,168	53,495	57,123	62,150	85,675	16	16
2	45,000	47,251	53,422	58,105	67,500	82,200	10	10
3	25,022	32,125	41,000	44,001	53,319	70,500	10	10
4	31,250	41,600	56,000	50,957	60,000	65,934	5	5
5	30,000	36,890	47,099	47,247	56,927	70,000	20	20
6	30,670	36,058	41,725	45,075	53,188	65,000	11	11
7	40,312	44,372	48,856	56,297	62,326	89,000	10	10
8	32,593	44,189	46,010	47,710	49,800	65,956	5	5
9	37,440	51,750	63,149	59,353	66,504	72,999	14	14
10	--	--	--	--	--	--	--	--
Nat'l	25,022	42,888	51,335	52,201	62,125	89,000	104	104
Rural								
1	34,413	38,687	43,441	47,504	49,582	75,000	6	6
2	--	--	--	--	--	--	--	--
3	27,061	29,560	37,000	37,636	40,134	60,000	7	7
4	22,160	25,948	32,530	34,605	41,362	54,000	23	23
5	29,000	36,400	38,126	41,374	45,000	58,861	9	9
6	25,272	29,120	32,793	37,445	44,044	56,175	12	12
7	23,000	29,385	37,500	35,254	40,253	47,000	7	7
8	20,000	25,668	34,320	36,181	43,420	61,203	11	11
9	45,000	47,375	49,400	52,816	52,780	75,000	7	7
10	28,080	36,252	42,447	45,079	56,062	62,712	6	6
Nat'l	20,000	30,000	38,000	39,416	47,000	75,000	89	89
Mixed								
1	35,000	37,265	42,405	43,562	50,125	53,310	6	6
2	--	--	--	--	--	--	--	--
3	--	--	--	--	--	--	--	--
4	33,280	40,424	44,500	42,519	45,708	47,591	7	7
5	33,000	37,740	53,061	51,391	57,960	77,000	6	6
6	--	--	--	--	--	--	--	--
7	--	--	--	--	--	--	--	--
8	--	--	--	--	--	--	--	--
9	37,440	43,945	48,811	54,766	67,500	81,806	8	8
10	40,050	44,000	50,586	51,897	55,000	76,715	9	9
Nat'l	32,500	40,013	45,708	48,381	54,755	81,806	47	46
Combined								
1	34,413	44,875	52,000	52,156	56,250	85,675	28	28
2	45,000	50,000	53,800	58,126	67,588	82,200	14	13
3	25,022	30,375	36,000	40,914	47,958	70,500	18	18
4	22,160	30,150	38,000	38,524	45,708	65,934	35	35
5	29,000	35,880	45,000	46,447	55,785	77,000	35	35
6	25,272	31,585	40,000	41,101	50,000	65,000	25	25
7	23,000	35,568	41,729	46,099	48,856	89,000	19	19
8	20,000	31,297	41,604	41,602	52,400	65,956	19	19
9	37,440	47,000	52,000	56,510	67,000	81,806	29	29
10	28,080	40,929	50,343	50,191	57,391	76,715	18	18
Nat'l	20,000	35,680	45,344	46,705	55,000	89,000	240	239

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04 Family Practitioner No OB/GYN

Encounters

Region	Minimum	25th Percentile	50th Percentile	Average	75th Percentile	Maximum	No. of Incumbents	No. of Facilities
1 - 30,000								
1	91,073	121,982	132,315	129,853	135,750	165,780	15	14
2	--	--	--	--	--	--	--	--
3	93,700	114,392	126,491	128,079	131,250	234,000	28	20
4	97,000	130,520	135,000	135,517	141,881	160,000	32	23
5	104,000	114,417	126,580	127,552	130,910	181,168	33	20
6	117,600	127,095	140,000	141,827	148,750	187,500	18	14
7	110,000	125,000	130,000	136,925	151,774	175,000	16	13
8	110,000	117,500	126,500	127,833	128,750	160,000	9	6
9	85,280	123,633	130,000	126,008	135,400	145,000	14	9
10	125,169	132,496	139,992	148,181	154,540	194,545	7	6
Nat'l	85,280	120,488	130,000	132,813	140,000	234,000	174	127
30,001 - 60,000								
1	86,440	128,700	136,200	136,239	151,481	160,000	24	12
2	55,010	111,002	125,694	115,283	141,437	143,273	13	5
3	102,650	108,898	118,019	120,003	120,640	151,112	23	9
4	110,000	129,850	134,283	134,813	141,379	153,346	32	26
5	113,000	125,000	135,057	138,371	145,450	180,000	53	38
6	132,400	139,763	144,556	149,655	156,675	185,120	23	16
7	118,000	121,875	133,031	136,988	141,619	190,000	16	10
8	--	--	--	--	--	--	--	--
9	110,000	116,773	124,800	125,559	131,722	155,000	30	18
10	115,000	121,349	123,416	130,762	129,949	188,864	12	10
Nat'l	55,010	123,242	133,099	134,593	144,584	190,000	228	146
60,000+								
1	98,000	112,803	130,000	126,897	140,000	160,181	50	29
2	60,024	108,150	128,191	116,773	135,675	154,190	35	22
3	107,852	125,000	130,000	129,032	137,875	148,518	29	13
4	96,000	123,742	132,295	145,622	158,706	375,000	128	75
5	90,807	124,583	137,582	138,226	148,449	195,270	142	46
6	128,500	138,248	147,392	148,285	159,112	168,982	25	11
7	110,000	127,544	151,209	151,753	167,625	203,700	22	16
8	91,666	130,000	144,144	142,245	157,923	176,405	21	16
9	111,395	127,336	134,978	137,438	147,250	176,800	147	78
10	94,530	118,500	125,000	127,709	141,163	154,869	16	15
Nat'l	60,024	124,444	134,277	137,624	148,000	375,000	615	321
Combined								
1	86,440	118,260	130,000	128,970	140,000	165,780	95	60
2	55,010	108,863	126,816	117,816	135,936	154,190	51	30
3	93,700	115,000	125,000	126,423	131,128	234,000	89	45
4	85,000	125,000	133,520	140,411	146,918	375,000	205	130
5	90,807	123,599	133,050	135,988	145,150	195,270	238	108
6	117,600	136,495	144,500	146,382	155,000	187,500	75	45
7	110,000	125,000	136,500	143,024	155,674	203,700	54	39
8	91,666	127,250	135,848	137,788	150,530	176,405	32	24
9	85,280	124,862	133,328	134,422	142,450	176,800	191	105
10	94,530	120,000	126,190	130,236	140,074	194,545	66	60
Nat'l	55,010	122,990	132,273	135,143	144,584	375,000	1,096	646

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29 Billing Director

Encounters

Region	Minimum	25th Percentile	50th Percentile	Average	75th Percentile	Maximum	No. of Incumbents	No. of Facilities
1 - 30,000								
1	34,413	37,265	42,624	45,549	47,754	68,600	10	10
2	--	--	--	--	--	--	--	--
3	27,061	30,000	31,500	31,509	33,500	35,000	7	7
4	23,525	25,430	30,150	30,914	33,149	45,000	12	12
5	29,000	32,575	35,396	36,519	37,173	49,920	6	6
6	25,272	27,300	33,294	38,374	47,000	65,000	10	10
7	23,000	32,813	37,500	36,662	40,253	50,003	7	7
8	20,000	26,761	32,160	34,718	37,596	65,956	8	8
9	42,900	45,000	49,400	52,676	54,080	72,000	5	5
10	--	--	--	--	--	--	--	--
Nat'l	20,000	30,035	35,000	37,808	44,375	72,000	70	70
30,001 - 60,000								
1	38,000	47,000	53,350	53,418	60,375	68,208	6	6
2	--	--	--	--	--	--	--	--
3	37,000	47,000	48,277	51,555	55,000	70,500	5	5
4	22,160	30,493	34,570	36,093	40,398	56,000	10	10
5	30,000	33,800	43,213	43,046	47,149	70,000	14	14
6	30,160	31,585	41,058	43,278	53,000	64,500	9	9
7	40,312	43,047	51,320	56,373	62,326	89,000	6	6
8	--	--	--	--	--	--	--	--
9	37,440	47,188	49,615	53,328	58,844	75,000	6	6
10	22,486	41,600	50,586	45,572	55,000	58,188	5	5
Nat'l	22,160	37,330	46,036	46,641	54,693	89,000	69	68
60,000+								
1	46,134	51,366	53,290	57,487	57,500	85,675	11	11
2	45,000	51,002	57,000	59,182	67,588	82,200	9	9
3	--	--	--	--	--	--	--	--
4	33,280	42,848	47,591	47,364	48,522	65,934	9	9
5	32,000	46,803	57,285	53,784	59,737	77,000	14	14
6	34,116	40,000	41,725	42,857	42,850	55,592	5	5
7	32,500	43,735	46,283	50,845	47,709	84,000	5	5
8	44,189	46,925	49,800	51,621	56,152	61,203	7	7
9	37,440	50,390	62,500	58,635	67,000	81,806	18	18
10	40,050	43,054	52,059	53,479	57,971	76,715	6	6
Nat'l	25,022	45,195	52,794	53,857	60,125	85,675	88	88
Combined								
1	34,413	44,875	52,000	52,156	56,250	85,675	28	28
2	45,000	47,600	53,422	57,317	65,691	82,200	15	14
3	25,022	30,375	36,000	40,914	47,958	70,500	18	18
4	22,160	30,144	36,930	38,280	45,258	65,934	34	34
5	29,000	36,140	45,000	46,381	55,392	77,000	36	36
6	25,272	31,585	40,000	41,101	50,000	65,000	25	25
7	23,000	35,568	41,729	46,099	48,856	89,000	19	19
8	20,000	31,297	41,604	41,602	52,400	65,956	19	19
9	37,440	47,000	52,000	56,510	67,000	81,806	29	29
10	22,486	40,378	50,100	48,732	56,594	76,715	19	19
Nat'l	20,000	35,500	45,260	46,594	55,000	89,000	242	241

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